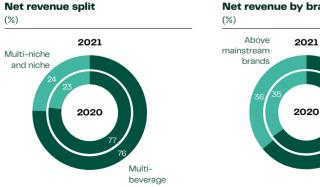
## **Royal Unibrew in brief**

Royal Unibrew is a leading multi-beverage company with strong local brand portfolios in our main markets in the Nordic region, the Baltic countries, Italy and France. In addition, our products are sold in more than 65 countries in the rest of the world.

We strive to offer our customers a broad portfolio of high-quality beverages, which accomodates our consumers' demands across a wide range of categories, including beer, malt beverages, soft drinks, energy drinks, cider/RTD, juice, water, wine and spirits.

Our portfolio includes brands like Faxe Kondi, Original Long drink, LemonSoda, Novelle, Faxe, Lorina, Vitamalt, Kalnapilis etc., and in addition to our own brands, we offer license-based international brands from PepsiCo and Heineken in Northern Europe.

We want to be THE PREFERRED CHOICE as local beverage partner that challenge the status quo by doing better every day in a fun, agile and sustainable way, creating good and enjoyable moments for our consumers.



## Net revenue by brand category Volume by segment

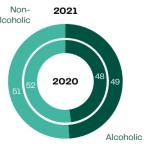
Mainstream

brands

(%)







Markets Multi-beverage Multi-niche O Production Net revenue split in alcoholic vs. non-alcoholic **EBIT by segment** (%) (%) alcoholic Western Western Europe Europe